

HOFFMASTER'S

1214 SWAN POINT ROAD ■ WOODBRIDGE, VA 22192 ■ (703) 494-7161

This brokerage agreement is between Hoffmaster's Marina, Inc., hereinafter called "**Broker**," and

_____ of _____

City _____ State _____ Zip _____ Best Phone # _____

Hereinafter called "**Seller**." **Broker** agrees to market the following boat Package for **Seller**:

Year _____ Make _____ Model _____

Power _____ Hours _____

Equipment _____

Trailer information _____

Boat to be valued and sold as follows:

Highest Retail Book Value _____ Lowest Book Value _____ Estimated Fair Market Value _____ Highest Loan Amount for Buyer at book value _____ We will ask _____

in hopes of getting _____

Broker's Commission is 10% of final selling price with a \$3,000 minimum

If this is agreeable Seller will demonstrate boat to broker. If desired, boat can be Titan-certified. Cost is \$299 for single engine

Other:

1. Initial Boat cleaning is at **Seller's** expense. Should **Seller** desire, **Broker** can provide cleaning weeks for \$10/foot plus materials per cleaning.

2. If boat is to be stored at Hoffmaster's the charge will be \$ _____ per month

3. **Broker** is responsible for advertising the boat at it's expense, and for expenses incurred performing demonstration rides or haulings.

4. **Seller** must continue insuring the boat until sale and settlement.

5. **Seller** (does/does not) have a loan with _____ Payoff amount _____

Lien holder Address _____ Account# _____

6. This agreement is for 90 Days from date of execution and will renew itself for 30 days every 30 days thereafter except upon cancellation with 10 days notice by either party.

7. I wish to apply to have the boat Titan Certified 3 month/55 hour guarantee for \$299 Yes ___ No ___

8. Any repairs to the boat resulting from survey are to be paid either by buyer or seller.

Date _____

Broker _____ Seller _____

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Selling your boat through Hoffmaster's Marina is easy! Here's how it works:

Call 703/494-7161 and ask to speak with Tracey Crowell (our Pre-owned Boat Manager) or send an email to tracey@hoffmasters.com. Tracey will have you send her a completed pre-owned condition report after which she will analyze book values and give you a range. If that range is agreeable to you, bring the boat to us and take Tracey for a ride demonstrating the boat.

We market your boat on boats.com, boattrader.com, Craigslist, our website and on Facebook. You pay for the initial cleaning or clean yourself and we keep her clean afterwards. The buyer has the advantage of working through a trusted boatyard with a full service marina and private launch ramp. The marina can be seen from Route 95 south. Your boat can be seen seven days a week, shown by professional salespeople. Hoffmaster's is one of just 3 dealerships in Virginia that is recognized by Boating Industry magazine as a Top 100 dealer in the Marine Industry and NMMA certified. We demonstrate and show the boat, prep her for delivery and instruct the buyer. After settlement we bring you the net selling price less 10% commission or \$3,000 whichever is greater and any loan payoff if applicable.

Seller Initials _____ Broker initials _____